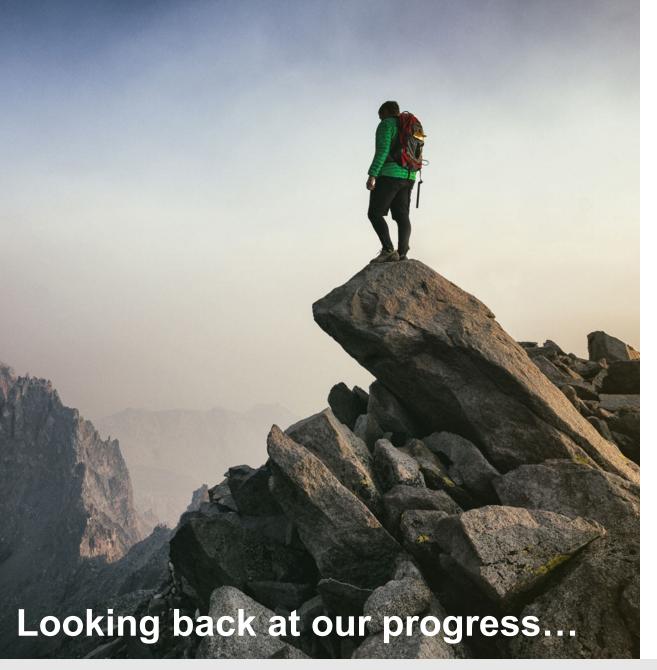




# Today's discussion



- 1. Looking back at our progress
- 2. Our technology and delivery strategy
- 3. Technology road map
- 4. Q&A





"All you need is the plan, the road map, and the courage to press on to your destination."

- Earl Nightingale -



Grew our product and technology team by more than 60%

Rolled out a new formal technology road map

Virtual Guide released for early adopter clients

New plan sponsor application released for early adopter clients

Text messaging available for broad adoption

Enhanced
BenefitConnect
emails

New employee experience designed

Five new standard reports

Service Center targeted messaging

New caller identification and authentication technology

Knowledge based authentication and CAPTCHA

HSA real-time CIP validation available for broad adoption

New release guides and communication process



New self-service experience with mobile app released for early adopter clients

COBRA self-service redesign

New suite of decision support tools – Personalized Benefits Guidance

Automated user access management

Cloud data center migrations began

Virtual Guide available for broad adoption

Carrier API proof of concept

Service Center automated message translation and sentiment analysis

Plan Sponsor Application available for broad adoption

Converted early adopter clients to new self-service and decision support for fall Annual Enrollment



Service center Wellbeing Life insurance **Standard** Retirement **Enrollment trends** voice message Resources and carrier evidence of package redesign and analysis enhancements integrations insurability API eligibility API **Dependent Missing Expanded dashboard** Manage access Pension integration Increased client Tax ID alert analytics and alerts updates adoption of new self-service **Benefits** Bad email 401k balance Wellbeing credit **Absolute** experience by 75% measurement address alert dashboard tile integration assignment experience Virtual Guide Health savings **Expanded Accident Expanded selection** Participants on the dependent and account guidance and Critical Illness analysis alerts beneficiary support new self-service updates Help Me Choose experienced Primary Care increased by 65% Mobile app Multilingual **Active communication** Survey Provider to 800K client branding preference review support configurations collection **Streamlined Virtual Guide** Student Flex credits Mid-year carrier View my active beneficiary retirement topics verification alert change messaging support coverage designations



**Paid Time Off Expanded** Mv **Modeling benefit** Facilitated analytics Profile menu buy/sell support selection analysis correspondence framework updates updates refinements alerts **Pending dependent Virtual Guide** Supplemental Configurable **Favicon** Participants on the verification benefit alerts dependent types enhancements branding new self-service experienced nearly Benefits education Spouse, domestic partner, **PCP** collection for **Plan Comparison and** doubled to 1.4M pension payee access dental and vision indicator updates starter content Medical enrollment -**HSA** employer **Deep linking** Benefit effective date contribution match integrated accounts **Increased client** capabilities transparency - confirm education integration adoption of the new self-service Pre-enrollment **New Update Election support** Cost Text messaging experience by 50% questionnaire Benefits landing unknown costs summary management configuration page Streamlined HSA Mid-year carrier **COBRAIRN Direct bill** Post enrollment **Pension Payment** eligibility and change configuration credit/debit API beneficiary flow Request banner enrollment messaging options



# Strategic influencers

# Our technology and delivery strategy

Transforming benefits delivery for an empowered experience



Guiding principles

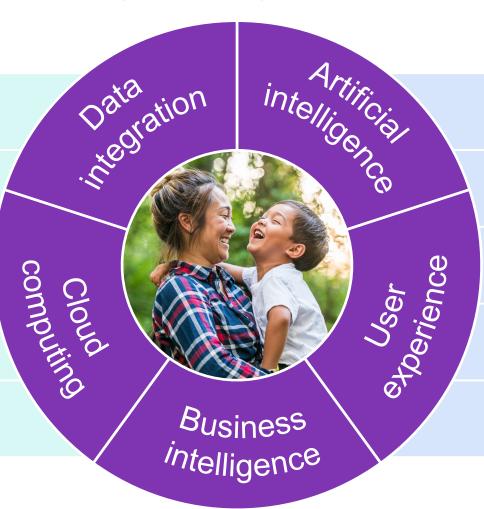
Collaboration

**Agility** 

Data security

Sustainability

Configurability



Clients

Vendor partners

Technology influencers

**Participants** 

WTW consultants

# New employee self-service experience



#### 2023 Results



Supporting

1.4M

Participants

Mobile enrollment increased on average by



5% of virtual guide interactions transferred to service center

System
Usability
Scale (SUS)
rating of

95%

Industry average = 68%

6X Continued engagement over previous decision support solution

2.4 3.4 1.5M

users selected a medical option matching their personalized options

of medical help
me choose
users with
available claims
data chose to

selection
analysis alerts
triggered during
Annual
Enrollment



use it

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# Clients in year 2 or more on new experience



Satisfied with the online experience

98%

Online tools were helpful

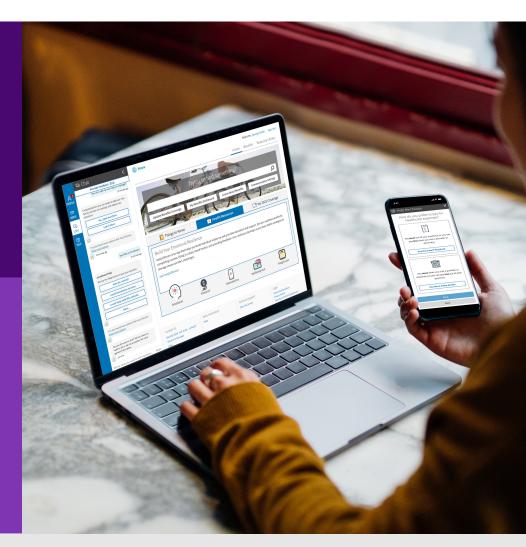
97%

Easy to use the website to enroll

98%

Easy to compare plans

97%



## Outsourcing Road Map



#### **Implementing Designing** Researching Plan Sponsor Application – Wellbeing Resources -Virtual Guide - Integrated Life Behavior Driven Employee Life Event Verification **Digital Communication Center** Expanded Dashboards, **Ecosystem Integration Event Transactions** Experience Visualizations, and Insights **Human Resource Information** Service Center Technology Virtual Guide - Customized Help Me Choose - Family Plan Sponsor Application – Real-Time Image Processing Systems (HRIS) and Payroll **Benefit Comparison** Upgrade Branding Participant Inquiry Integration **APIs** Help Me Choose - Ongoing Help Me Choose - Optimal Self-Service - User Plan Sponsor Application -Pension Automation Virtual and Augmented Reality **Experience Design Refresh** Redesign with Mobile App Assessment Dashboard Events Cost Medical Pension Payment Reimagined Start My Pension Help Me Choose - Accounts **User Behavior Analytics** Social Media Engagement Climate Resilience Strategy Bank Account Verification **Payment Journey** Track My Pension Payment **Future Administrator Price Transparency** Smart Speaker Skill Request Comparison Experience ChatGPT

## Self-Service – User Experience (UX) Design



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Pension Bank Acco

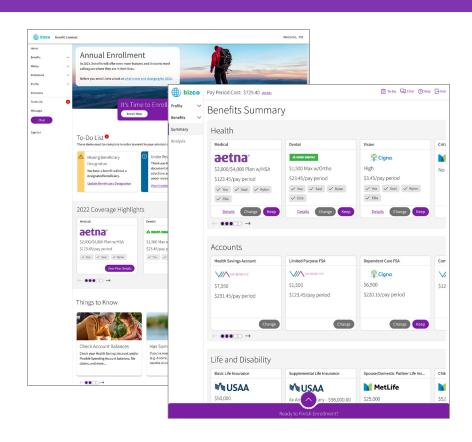
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Refreshing our self-service design to continue bringing participants the latest user interface trends and functionality

- New design leverages current development and UX best practices and takes cues from popular streaming and banking websites/apps
- Incorporates a more fluid, softer, and rounder aesthetic
- Design elements will be updated in phases throughout the experience including the home, transaction and dashboard pages



## Home Page



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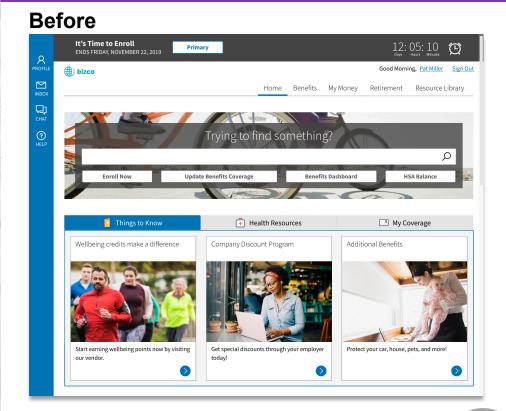
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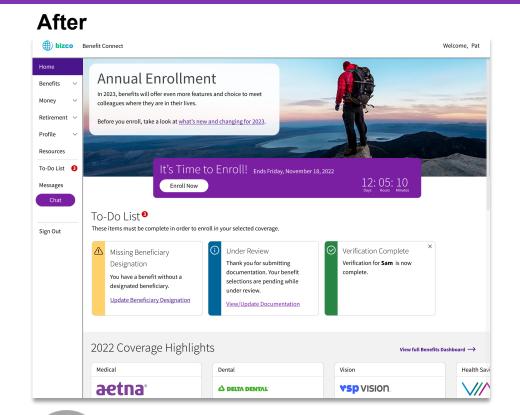
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### Enrollment pages



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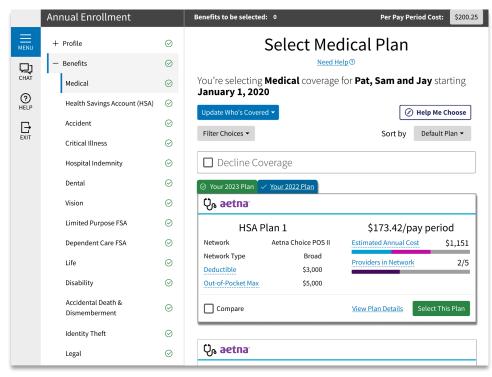
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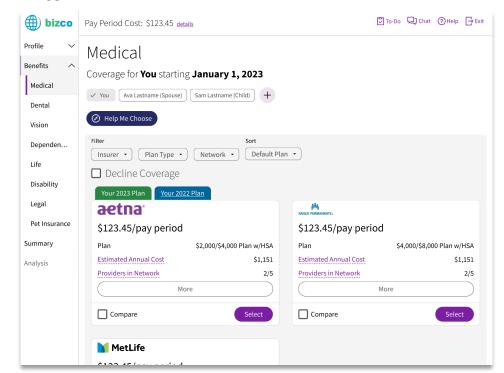
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#### **Before**



#### **After**



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## Benefits Summary Page



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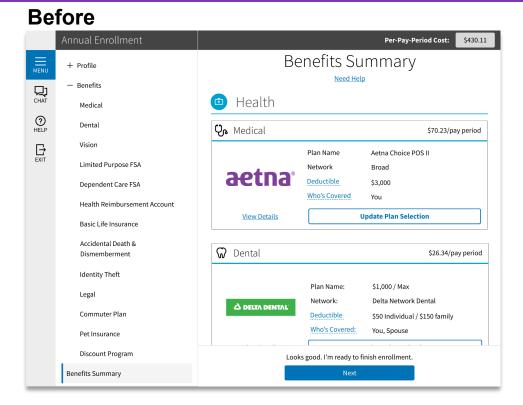
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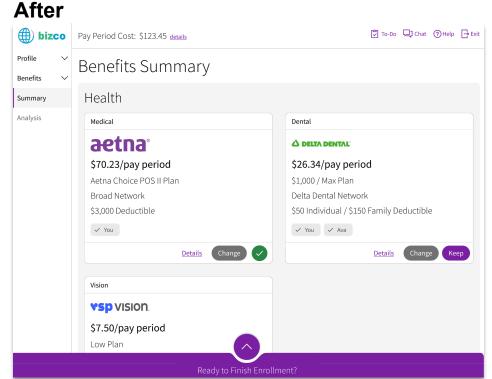
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### Help Me Choose – Optimal Cost Medical



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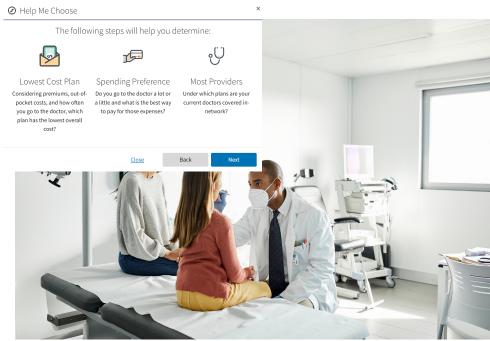
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Proactive, data-driven and personalized messaging to encourage users to evaluate their medical plan selection during enrollment

- Identifies what would have been the lowest cost option in the prior year based on available claims data.
- Compares data to previous years plan enrollment to determine if the most cost-effective decision was made
- Identifies possible changes a participant may want to consider





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#### Virtual and Augmented Reality



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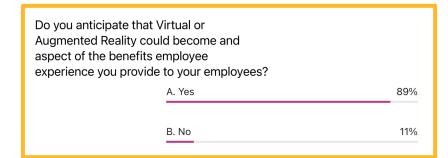
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Potential applications for Virtual or Augmented Reality in the employee experience could include:

- Virtual benefit fairs
- Vendor connections
- Virtual guide conversations
- Service Center interactions





**Virtual Reality (VR)** 

Full immersion in a fully artificial environment



**Augmented Reality (VR)** 

Real world environment enhanced with digital objects

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## Social Media Engagement



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Enhance awareness and appreciated value of your benefit programs by integrating social media platforms with the employee experience

- Ability to share actions such as "I completed my 2024 Annual Enrollment – make sure you enroll by November 19th!"
- Ability to share experiences with special programs, facilities, doctors, etc. in corporate social media groups

Are you interested in the potential to integrate Social Media Engagement within the benefits employee experience WTW provides to your employees?

A. Yes

26%

B. No

74%



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### Price Transparency Comparison



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# **Empowering healthcare price transparency for cost effective decisions**

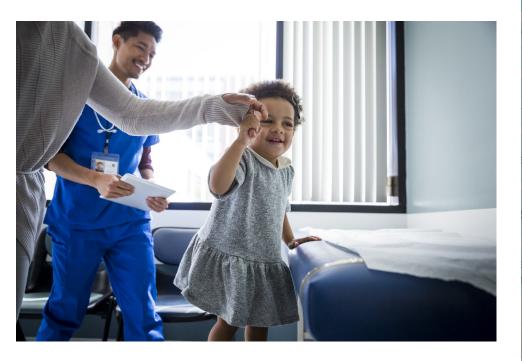
- Integration of a cost comparison tool to allow participants to effectively plan for healthcare related services within the self-service experience
- Opportunity to reduce healthcare spending by incentivizing healthcare consumerism, while also complying with the Transparency in Coverage Rule.

If WTW were to make a Price Transparency
Comparison tool available, would you be
willing to pay a reasonable additional fee to
provide this capability to your employees?

A. Yes

70%

B. No
30%



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#### ChatGPT



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#### Optimizing language models for dialogue

- ChatGPT is a conversational AI model developed by Open AI
- Uses public internet as primary source of knowledge base
- Significant investment from Microsoft, as well as Reid Hoffman's charitable foundation, and Khosla Ventures
- WTW's strategic partnership with Microsoft will help frame how this technology can be leveraged in the future.



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